

LUXEMBOURG MICROFINANCE WEEK
CAPITAL MARKETS – EUROPEAN DIALOGUE – RURAL FINANCE

Conference Programme

EUROPEAN DIALOGUE STREAM

17-19 October 2005, Abbaye Neumünster, Luxembourg-Grund
- organised by ADA (Appui au Développement Autonome)

MONDAY - 17 October 2005

9.00 Registration

10.00 OPENING CEREMONY (ROOM R. KRIEPS)

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Joint Opening Session by the Minister for Development Cooperation and Humanitarian Affairs, Mr. Jean-Louis Schiltz and HRH Maria Teresa The Grand Duchess of Luxembourg

10.30 Coffee Break

11.00 EUROPEAN DIALOGUE STREAM (ROOM A21)

EUROPEAN MICROFINANCE ACTORS - THE STUDY AND CONFERENCE

Why promoting synergies among European microfinance actors? How is the current situation?

Presentation

Speakers:

- Axel de Ville, ADA (Luxembourg)
- Marie Perillo, Consultant (France)
- Véronique Faber, ADA (Luxembourg)

12.00 Introduction of Participants

12.30 Lunch

14.00 CURRENT APPROACHES ON THE EUROPEAN LEVEL

What are the current approaches and plans of the EC and EIB?

Presentations

Facilitator: Igor Wajnszok, Lux-Development (Luxembourg)

Speakers:

- David Domes, European Commission (Europe)
- Edvardas Bumsteinas, European Investment Bank (Europe)

Discussion

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- 14.45 PRESENTATION OF CURRENT INITIATIVES – EXPERIENCES AND OPPORTUNITIES
What collaboration efforts amongst European actors exist and what are their main topics? What are the difficulties encountered during collaboration initiatives?
Presentations
Facilitator: Maria Winnubst, Miserior (Germany) for Concord (Europe)
Speakers:
- Philippe Guichandut, European Microfinance Network (Europe)
- Cor Wattel, Netherlands National Platform (The Netherlands)
- Grzegorz Galusek, MFC (Poland)
- Gaby Ramm, Senior Advisor to GTZ (Germany) for CGAP Microinsurance Working Group
- Sabine Missistrano, SIFRA (Belgium)
- 16.00 Coffee Break
- 16.30 ROLE OF RESEARCH – TOPICS AND IMPLICATIONS
How far are universities involved in microfinance research? What can research do to support the microfinance sector? What are the needs in terms of research? What can be done to support applied and academic research in this sector?
Presentations
Facilitator: Isabelle Guérin, LPED/IFP (India)
Speakers:
- Dr. Henk. A. J. MOLL, University of Wageningen (The Netherlands), *The ABC of Microfinance*
- Betty Wampfler, CNEARC (France), *Applied Research*
- Hans Dieter Seibel, University of Cologne (Germany), *Rural Finance*
- Ranjula Bali Swain, University of Uppsala (Sweden), *Impact assessment*
- Luciano Bonomo, Fondazione “Giordano Dell’Amore” (Italy), *Publications and Information Dissemination*
- Discussion
- 18.00 End of Day One
- 19.00 Dinner hosted by the Luxembourg Round Table on Microfinance (Abbaye Neumünster)

TUESDAY - 18 October 2005 (ROOM A21)

- 8.30 MEASURING, MANAGING AND REPORTING ON SOCIAL PERFORMANCE
How to measure social performance? How to manage social performance? How to report and benchmark social performance?
Debate
Facilitator: Anton Simanowitz, Imp-Act (UK)
Speakers:
- Aniceta Alip, CARD Bank (The Philippines) on Client Needs
- Bart de Bruyn, Trias (Belgium) on Social Performance Indicators
- Micol Guarneri, Microfinanza (Italy) on Rating
- Betty Wampfler, CNEARC (France) on CERISE
- Discussion

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- 10.15 Coffee Break
- 10.45 **INNOVATION FOR DEEPER OUTREACH**
What can be done to achieve deeper outreach? Product methodologies, institutional structures, technology, distribution channels... What works, what does not work and what should be encouraged?
Panel Discussion
Facilitator: Kristin Duchâteau, ADA (Austria)
Speaker: Oumou Sidibé, CIF Network (West Africa)
Panelists:
- Nils-Gunnar Smith, Church of Sweden Aid (Sweden), (*Saccos*)
- Cor Wattel, AMREP (The Netherlands), (*Entrepreneurship*)
- Yves Fournier, CIDR (France), (*Rural Finance*)
- Florica Chereches, Integra (Romania), (*BDS*)
- Discussion
- 12.30 Lunch
- 14.00 **MFI FINANCING – LINKAGES AND AUTONOMY**
What are the conditions for a linkage with the formal banking sector? What are the implications of linkages for an MFI with regards to governance and strategy decisions? How to reinforce the autonomy of MFIs?
Panel Discussion
Facilitator: Charles T. Ruys, Rabobank (The Netherlands)
Speaker: Pilar Ramirez, FFP FIE (Bolivia)
Panelists:
- Wolfgang Heupel, Bankakademie International (Germany), (*Linkages Concepts*)
- Sambou Coly, Oikocredit (Senegal) (*Linking Markets*)
- Jasper Snoek, Doen Foundation (The Netherlands), (*Guarantees*)
- Hans Dieter Seibel, University of Cologne (Germany), (*MFI Linkages*)
- 15.45 **PRESENTATION OF WORKING GROUPS**
Speaker: Axel de Ville, ADA (Luxembourg)
- 16.00 Coffee Break
- 16.30 **WORKING GROUPS: ESTABLISHING AN ACTION PLAN FOR THE FUTURE**
- Institutional Innovation for Deeper Outreach
- MFI Financing – Growth and Autonomy
- Social Performance Reporting and others, if needed
- 18.00 End of Day Two

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WEDNESDAY - 19 October 2005 (ROOM A21)

- 9.00 PRESENTATIONS OF WORKING GROUPS AND THEIR ACTION PLANS
Presentation of Outcome and Conclusions

Discussion
- 10.00 Break
- 10.30 A PLAN FOR THE FUTURE – PLATFORMS AND WORKING GROUPS
How to collaborate in the future? What could be the role of Platforms and Working Groups? What needs to be done to strengthen collaboration and what benefits such initiatives will have for the microfinance sector?
Panel Discussion
- “OPEN MIC” SESSION ON THE FUTURE OF COLLABORATIONS
- 12.00 SUMMARY REPORT AND CLOSING OF EUROPEAN DIALOGUE
Facilitator: Axel de Ville, ADA
- 12.30 Lunch
- 14.00 LESSONS IN RURAL FINANCE FOR THE FUTURE
How to capitalise lessons and experiences made in Rural Finance to do? How to use them for current and future projects and approaches?
Working Group, together with the participants of the Rural Finance Stream (of the European Dialogue Stream)
Facilitator: Bart de Bruyne, TRIAS (Belgium)
- 16.00 CLOSING CEREMONY (ROOM R. KRIEPS)**
- Conclusions from the three conference streams (Capital Markets – European Dialogue – Rural Finance)
- 16.45 Address by Phillippe Maystadt, President of the European Investment Bank
- 17.05 Questions and Answers with Philippe Maystadt and Jean-Louis Schiltz, Minister for Development Cooperation and Humanitarian Affairs
- 17.20 Final Conclusions
- 17.30 Cocktail